L4G CAMPUS PARTNERSHIP AGREEMENT WITH NRIIT

- 1. **THIS L4G CAMPUS PARTNERSHIP AGREEMENT** ("Agreement") is made and entered into as of the 07th day of April, 2020 (the "Effective Date"), by and between
- L4G SOLUTIONS PRIVATE LIMITED (CIN No. U80301TG2019PTC135505), a Company Registered under the laws of India, having its corporate office at Plot No. 280, Road No. 78, Jubilee Hills, Hyderabad 500033, India (referred to as "L4G" or "FIRST PARTY"); AND
- NRI Institute of Technology (Reg. No._____), a College, having its campus at Visadala, Guntur, Andhra Pradesh, India 522438 (referred to as "NRIIT" or "Campus Partner" or "SECOND PARTY");
- 4. Both L4G and NRIIT shall be individually referred to as "Party" and jointly as "Parties"; **RECITALS**
- 5. WHEREAS, L4G is a one-stop integrated platform that creates an end-to-end ecosystem for Education, Skill, Employability and Entrepreneurship. L4G connects the dots in the system through effective collaboration between the dynamic group of stalwarts which comprises of educationists, academicians, industrialists, ex-government officials, technology partners, Human Resource Specialists, Start-up Entrepreneurs and large pool of trainers across multiple disciplines;
- 6. WHEREAS, L4G is working with Knowledge Partners like Coursera, Google, AWS, The Institute for Enterprise Growth Foundation etc. to work with higher educational institutions ('Campus Partners') pan India for use by their Students and Faculty ("Users") through L4G Aggregator Framework.
- 7. WHEREAS, NRIIT is a Higher Educational Institution in the field of Engineering and Education;
- 8. WHEREAS the Parties have agreed to enter into a relationship, certain confidential information including and without limitations technical, patented, financial information and trade secrets may be disclosed between parties;
- 9. WHEREAS, the Parties have agreed as set forth the scope of work here in this Agreement and associated price for L4G's Aggregator Platform in furtherance of the terms of this Agreement;
- 10. **NOW, THEREFORE**, in consideration of the promises hereinafter contained, the parties hereby agree as follows:
 - a. **Purposes and Authority:** The purpose of this Agreement is to set forth the mutually agreeable terms and conditions under which both parties will cooperate in order to provide L4G's Aggregator Platform to the 'Users' of NRIIT.
 - b. **Term, Fees and Billing:** The Term of this agreement is for one year. L4G will invoice the Campus Partner or the 'Users' directly as per the price mutually agreed under this Agreement Annexure I Price Schedule. The Campus Partner shall ensure that the payments from all the 'Users' shall be paid to L4G either by the Campus Partner by collecting from 'Users' or the 'Users' directly paying to L4G. All Fees hereunder are non-cancelable and non-refundable upon issuance of any invoice or User License by L4G.







- c. **Taxes:** The price is exclusive of applicable GST/IGST. The applicable GST/IGST will be charged to the User at the time of issuance of Invoice by L4G.
- d. **Parts of this Agreement:** This Agreement consists of the Annexures listed below, which are part and parcel of this Agreement.
 - i. Annexure I: L4G's Aggregator Platform
 - ii. Annexure II: Price Schedule
- e. **Entire Agreement:** This Agreement, and all Annexures and documents referenced herein, is the parties' entire agreement relating to its subject and supersedes any prior or contemporaneous agreements on that subject.
- f. **Recitals:** The recitals to this Agreement shall be deemed to be part of the terms of this Agreement.
- g. **Counterparts:** This Agreement may be executed in two counterparts, each of which shall be deemed an original Agreement for all purposes and which collectively shall constitute one and the same Agreement.
- 11. By signing below, the Parties agree to be legally bound by the terms and conditions set forth in this Agreement.
- 12. IN WITNESS THEREOF, the parties hereto have executed this Agreement as of the Effective Date.

For and on behalf of For and on behalf of:

L4G Solutions Private Limited By



Name: Angel Saxby Title: Vice President - Corporate Connect Date: 07-April -2020 NRI Institute of Technology By

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PRINCIPAL Name: NRI Institute of Technology Title: PrinceRECHERLA (Po), Guntur-522 438. Date: 07-April-2020

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1. Name: Irlapati Nagababu Address: Hyderabad Contact No: 91+ 9553770066



2. Name: Address: Contact No:





ANNEXURE – I **L4G CAMPUS PARTNERSHIP - FEATURES & BENEFITS**

L4G's Aggregator Platform:

- Coursera for Coronavirus Response Program (C4CV) Learning Assessment (mandatory for all learners) on:
 - Skills of Today + Skills for Career Success
 - Skills of Tomorrow + Skills for Career Success
- Get access to L4G Portal with Coursera for Coronavirus Response Program (C4CV) Performance Data
- Press release by Coursera-L4G-College on C4CV Journey
- Publish the Learning Outcomes to Recruiters (by College and L4G)
- □ Showcase the impact of Digital Learning through C4CV during the lockdown to External Agencies for Rankings and Accreditations though the College Digital Dashboard
- Digital Portfolio of the College as per its Governance structure
- Digital Dashboard of the College with L4G initiated programs (ongoing & coming up free & paid) like Google, AWS, The Institute for Enterprise Growth Foundation, etc.
- Facilitate visibility of the College/Learners on Social Media Campus Recognition Certificates for College/Department - Online Learning
- □ Appreciation Certificates for Principal/HODs for their efforts to drive Online Learning
- Best Performer Certificates for Faculty/Students
- Digital Transformation Leader Certificates for SPOCs

Dedicated online L4G Team:

- Program (Customer Success) Manager
- Program Coordinator

In addition to the above team; the following teams from L4G will provide Online Support:

- Implementation & Planning Team
- Data Team
- Online Proctored Assessment Team
- Technical Support Team
- Portal & Dashboard Teams
- NRIIT to provide the following details to L4G for effective implementation of this

1. Governance Structure for customization of the Portal and provide access Agreement:

- 2. Reports & Analytics required
- 3. Recruiters Information to provide access to the Portal
- 4. Learning Assessment Schedule (dates to conduct online proctored assessment) for:

By

- a. Skills of Today + Skills for Career Success
 - b. Skills of Tomorrow + Skills for Career Success

L4G Solutions Private Limited



Name:

Title:

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NRI Institute of Technology

PRINCIPAL NRI Institute of Technology PERECHERLA (Po), Guint Date: 07-April-2020

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Name: Angel Saxby Title: Vice President - Corporate Connect Date: 07-April-2020





<u>ANNEXURE – II</u> <u>L4G CAMPUS PARTNERSHIP - Price Schedule</u>

| Year | No. of User Licenses/ Campus | Annual Price per User (INR) | Total Annual Amount (INR) |
|--------------------------|------------------------------------|--------------------------------|---------------------------|
| Academic Year 2020-21 | 1000 | 100 + 18% GST | Rs. 1,18,000/- |

The price includes L4G's Aggregator Platform listed as per ANNEXURE - I

Payment: NRIIT should take the responsibility to consolidate the Users branch-wise and send the information to L4G after which L4G will raise the invoice.

The following are the options for Fee payment - to be paid within one week of L4G raising the Invoice:

Option 1: Users will pay to the College - College will pay to L4G

Option 2: Users will pay directly to L4G through online payment here

L4G Solutions Private Limited By

Darby Contraction

Name: Angel Saxby Title: Vice President - Corporate Connect Date: 07-April-2020



NRI Institute of Technology

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By PRINCIPAL NameNRI Institute of Technology Title: PERECHERLA (Po), Guntur-522 438. Date: 07-April-2020